

February 2018 Membership Roster



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Officers 2017-2018

President	Theresa Winder
Vice President	John Bruno, Jr.
Treasurer	Dr. Reed Stevens
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Director	Duane Madyun
Director	J.P. Midgley
Director	Erin McGee
Director	Don McNeight

Executive Director: Cheryl Samilio Meyer

Member Listing:

1stFlash Web Marketing Consultants 716.432.1884

Website/Internet Marketing Consultants
30 Hemlock Drive, Grand Island, NY 14072
Theresa Winder, 716.432.1884, theresa@1stflash.com
Steve Winder, 716.775.0206, steve@1stflash.com
www.1stflash.com

Adams Door Company 716.895.9245

Overhead / Garage Doors
232 Sawyer Avenue, Tonawanda, NY 14150
Tina Schaefer, 716.895.9245,
tina@adamsdoorcompany.com
Scott Schaefer
www.adamsdoorcompany.com

Adema Heating & Air Conditioning 716.834.7611

Heating & Air Conditioning - Residential
378 Englewood Avenue, Kenmore, NY 14223
George Adema, george@ademaheating.com
Kyle Adema, kyle@ademaheating.com
Lou Lalli, lou@ademaheating.com
www.ademaheating.com

Allwel 716.826.6245

Home Care Services
41 Columbia Street, Suite 100, Buffalo, NY 14204
Chris Brown Hall, 716.826.6245, chall@allwelcares.com
Tamarie Novo, 716.553.5302, tnovo@allwelcares.com
www.allwelcares.com

Ambius 716.704.9701

Interior Landscaping
505 Duke Road, Suite 300, Cheektowaga, NY 14225
Christopher Phillips, 716.207.1211,
christopher.phillips@icehrlich.com
www.ambius.com

American Household Storage Co. 716.881.7000

Moving & Storage
1110 Military Road, Kenmore, NY 14217
Mark Lampart, 716.818.3497, mark@americanhh.com
Mark Hujer, markh@americanhh.com
www.americanhh.com

AT Technology 716.250.7777

Computer Network Services
636 Sheridan Drive, Tonawanda, NY 14150
Tony Corigliano, tony@attechnology.com
Michael Groh
www.attechnology.com

Avalon Document Services 716.995.7777

Document Duplication / Copying
741 Main Street, Buffalo, NY 14203
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Patrick Beckett, patrick.beckett@teamavalon.com
www.teamavalon.com

Barbara Oliver Jewelry 716.204.1297

Jeweler
5820 Main Street, Suite 311, Williamsville, NY 14221
Barbara L. Oliver, jeweler@barbaraoliverandco.com
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Buffalo Alarm, Inc. 716.833.3331

Alarms/Fire & Security Systems
1325 Millersport Highway, Suite 109, Williamsville, NY 14221
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www.buffaloalarm.com

Buffalo News 716.849.5448

Newspaper
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Warren T. Colville, tcoville@buffnews.com
Mark Morris, mmorris@buffalonews.com
Joel French, 716.849.4105, jfrench@buffalonews.com
www.buffalonews.com

Carpet Care Services, Inc. 716.706.0003

Carpet Cleaning
41 Dyke Road, West Seneca, NY 14224
Donna Scalfaro, donna@carpetcareservices.net
www.carpetcareservices.net

Carubba Collision 716.689.7777
Auto - Collision & Repair
Samual Carubba, sam2car@gmail.com
Art Ponzi, 716.628.3462, artponzi@carubbacollision.com
www.carubbacollision.com

City Fence, Inc. 716.206.0511
Fencing - Sales & Installation
3893 Walden Avenue, Lancaster, NY 14086
John Hewson, johnhewson@cityfence.com
Craig Jones, craigjones@cityfence.com
www.cityfence.com

Clauss & Company, Inc. 716.886.6600
Insurance - Property & Liability
735 Delaware Avenue, Buffalo, NY 14209
Ronald Clauss, x 201 or c:716.909.1730,
rclauss@claussinsurance.com
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Colvin Cleaners, Inc. 716.873.2952
Dry Cleaners
2375 Elmwood Avenue, Kenmore, NY 14217
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ComputerSearch Payroll Services 716.689.0511
Payroll Services
331 John James Audubon Pkwy, Amherst, NY 14228
John Bruno, Jr., x 2118, johnjr@cspayroll.com
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Cooper Sign Co., Inc. 716.297.2340
Sign Company
7350 Porter Road, Niagara Falls, NY 14304
John A. Cooper, Sr.
Jennifer Cooper, jennifer@coopersign.com
www.coopersign.com

Corr Distributors, Inc. 716.873.8323
Cleaning Supplies & Equipment
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mborowiak@corrddistributors.com
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Dale Carnegie Training 716.572.2249
Training & Development
217 Brush Creek Road, Williamsville, NY 14221
Andrew P. Terranova, andy_terranova@dalecarnegie.com
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Dengler, Roberts, Perna Funeral Homes 716.636.1111
Funeral Home & Services
8630 Transit Road, East Amherst, NY 14051
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John Dengler
www.denglerrobertspernafuneral.com

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475 Cayuga Road, Buffalo, NY 14225
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Nate Bartek, 716.480.6167, nathan.bartek@dunntire.com
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Steel Warehousing & Fabricated Steel
128 Sycamore Street, Buffalo, NY 14204
George J. Eberl, x 108, george.eberl@eberliron.com
Nora Eberl, x 103, nora.eberl@eberliron.com
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Veterinarian
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Bernadette Walsh, bernie@ellicottvets.com
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Entercom Buffalo 716.843.0600
Radio Station
500 Corporate Parkway, Suite 200, Amherst, NY 14226
Greg Ried
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ESM Enterprises, Inc. 716.631.7600
Promotional Products
P.O. Box 480, Clarence, NY 14031
Rob Malinowski, 716.863.6543, rob@esmenterprises.com
www.esmenterprises.com

Family Chocolate Shoppe 716.759.0658
Confections
10295 Main Street, Clarence, NY 14031
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www.familychocolateshop.com

First Buffalo Total Basement Finishing 716.331.3218
Basement Refinishing
1286 Broadway, Buffalo, NY 14212
Mike Werbowski, bestbasement@outlook.com
Melissa Campbell, 716.400.3144,
melissac@firstbuffalotbf.com
www.firstbuffalotbf.com

Frank's Basement Systems 716.877.3008
Waterproofing & Drainage
90 Pearce Avenue, Tonawanda, NY 14150
Frank DiMaria, fdimaria@franksservices.com
Dan Lizak, x 432 or 716.949.1476,
dlizak@franksservices.com
www.franksbasements.com

Georgetown Retail Wines & Liquor 716.634.9295

Liquor & Wine - Retail Sales
5225 Sheridan Drive, Williamsville, NY 14221
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www.gtownwine.com

Grove Roofing Services, Inc. 716.828.1870

Roofing - Commercial
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John Embow, jembow@groveroofing.com
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bpetersdorf@groveroofing.com
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Hampton Inn & Suites - Buffalo Airport 716.631.0200

Hotel
133 Buell Avenue, Cheektowaga, NY 14225
James Burke, 716.870.0615, james.burke@hilton.com
Megan Porter, megan.porter@hilton.com
www.hilton.com

Harbortouch WNY 716.884.2373

Merchant Services - Credit Card Processing
1371 Fillmore Ave., Buffalo, NY 14214
Duane Madyun, 716.583.3482, harbortouchwny@msn.com
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Huber Electric, Inc. 716.824.8816

Electrician
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Hunt Real Estate Corporation 716.854.5943

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Beatrice Dunwoodie, 716.912.5355,
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Indoor Air Professionals, Inc. 716.683.3000

Air Duct Cleaning Services & Products
800 Commerce Parkway, Lancaster, NY 14086
Peter Gordon, 716.818.1335, peterg@indoorairpro.com
www.indoorairpro.com

Jim Bush Photography, Inc. 716.903.4586

Photographer / Cinematographer
44 17th Street, Buffalo, NY 14213
Jim Bush, 716.903.4586, jim@jimbushphotography.com
www.jimbushphotography.com

Kohler Awning, Inc. 716.685.3333

Awnings - Installation, Repair & Storage
2600 Walden Ave, Buffalo, NY 14225
Martin Kohler, sales@kohlerawning.com
Tom Garrity
www.kohlerawning.com

Lehigh Construction Group, Inc. 716.662.2151

General Contractor - Commercial
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David Knauss, dknauss@lehighconstructiongroup.com
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M&T Bank Corporation 716.842.5288

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Karen Cullen, 716.712.7351, kcullen@mtb.com
www.mandtbank.com

Markarian Rugs 716.873.8667

Carpets, Area/Oriental Rugs
3807 Delaware Avenue, Kenmore, NY 14217
Randall B. Markarian, randym728@aol.com
Michael Markarian
www.markarianrugs.com

Matt Kandefer Plumbing 716.893.8376

Plumber
PO Box 1046, Tonawanda, NY 14151
Timothy A Joldos III, 716.570.5411, mattkinc@gmail.com
www.mattkandeferplumbing.com

Millington Lockwood, Inc. 716.633.5600

Office Furniture & Systems
3901 Genesee Street, Suite 800, Buffalo, NY 14225
Michael Bonitatibus, x 218,
mbonitatibus@millingtonlockwood.com
David Macro, VP, dmacro@millingtonlockwood.com
www.millingtonlockwood.com

MJ Mechanical Services, Inc. 716.874.9200

HVAC - Commercial
95 Pirson Parkway, Tonawanda, NY 14150
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Elliott Mertz, Applications Engineer, 716.260.5271,
emertz@mjmechanical.com
www.mjmechanical.com

National Fire Adjustment Co., Inc. 716.689.7700

Insurance - Independent Loss Adjusters
One NFA Park, Amherst, NY 14228
Ronald J. Papa, rpapa@nfa.com
Katie Papa, katiepapa@nfa.com
John Donnelly, x 1025 or 716.609.1430, jdonnelly@nfa.com
www.nfa.com

Network Task Group, Inc. 716.608.2050

Telecommunications
1275 Harlem Road, Buffalo, NY 14206
Al Repertorio, arepertorio@networktaskgroup.com
Chris Fallon
www.networktaskgroup.com

Northtown Automotive Companies 716.836.4600

Auto - Sales & Warranty Service
1135 Millersport Highway, Amherst, NY 14226
Craig Schreiber, c.schreiber@northtownauto.com
Hynda Zabel, h.zabel@northtownauto.com
www.northtownauto.com

Orkin 716.626.2490

Pest Control
60 Earnart Drive, Suite 1, Amherst, NY 14221
Jim Buick, 585.329.5101, jbuick@orkin.com
Raymond Mawhinney, 716.228.5820,
rmawhinney@orkin.com
www.orkin.com

Orville's Appliances 716.204.8792

Appliances - Sales & Service
8430 Transit Road, East Amherst, NY 14221
Mickey Reali, mickey@orvilles.com
Keith Schleicher, 716.341.2928, keith.orvilles@verizon.net
www.orvilles.com

Peter M. Vito & Associates, Inc. 716.881.1617

Private Investigator
461 Linwood Avenue, Buffalo, NY 14209
Peter M. Vito, petevito@vitoinvestigators.com
Patricia A. Hensley, patriciahensley@vitoinvestigators.com
Ron Christopher, rjchristopher@vitoinvestigators.com
www.vitoinvestigators.com

Pieper Travel Bureau, Inc. 716.856.3525

Travel Agency
5588 Green Meadow Ct., Hamburg, NY 14075
Kathleen Heftka, kathie.heftka@wny.twcbc.com
www.piepertravel.com

Praxair Distribution, Inc. 716.895.5601

Welding Supplies & Equipment
85 Great Arrow Avenue, Buffalo, NY 14216
John Velna, x 208 or 716.818.7498,
john_velna@praxair.com
www.praxairdirect.com

Promotional Edge Advertising 716.626.5144

Advertising Agency
5500 Main Street, Williamsville, NY 14221
Victor A. Marrale, vmarrale@proedgeadv.com
Mary Marrale
www.proedgeadv.com

Protocol Restaurant 716.632.9556

Restaurant
6766 Transit Road, Williamsville, NY 14221
Paul Pelczynski, paul@protocolrestaurant.com
www.protocolrestaurant.com

Pulse Occupational Medicine, PLLC 716.817.5362

Occupational Health
1 John James Audubon Pkwy, Amherst, NY 14228
Renee Parisi, 716.817.5362, renee_paris@teamhealth.com
www.pulseocmed.com

Remedy Intelligent Staffing 716.831.4800

Employment Agency - Permanent & Temporary
2309 Eggert Road, Buffalo, NY 14150
Jeff Weber, jeffw@remedystaff.com
Shari Steck, 716.364.6032, shari.steck@remedystaff.com
www.remedystaff.com

RiverWorks 716.342.2292

Entertainment Complex
359 Ganson Street, Buffalo, NY 14203
Bill Casale, 716.471.2727, bcasale@pearlstreetgrill.com
Sean Green, 716.818.0118, sgreen@buffaloriverworks.com
www.buffaloriverworks.com

Robert Optical, Inc. 716.839.1110

Opticians
4003 Harlem Road, Snyder, NY 14226
Robert J. Schaefer, Jr., bobspecs@gmail.com
Maureen O'Connor, Optician
www.robertoptical.com

ROI Financial Group 716.568.4800

Life Insurance / Executive Benefits
7 Limestone Drive, Williamsville, NY 14221
Marc Rosenthal
David J. Oestreicher, 716.812.6198, doestreicher@nyl.com
www.roifinancialgroup.com

RTM Energy 716.688.0969

Energy Management
PO Box 275, East Amherst, NY 14051
Ronald T. Marconi, rmarconi@rtmenergy.com
www.rtmenterprises.com

R.W. Dean & Associates 716.553.6942

Business Development
7954 Transit Road, #151, Williamsville, NY 14221
Rick Dean, rick@rwdeanmgt.com
www.rwdeanmgt.com

Schaffstall Chiropractic, LLC 716.580.3246

Chiropractor
777 Maple Road, Williamsville, NY 14221
James Schaffstall, DC, james@schaffstallchiropractic.com
Dr. Jennifer L. Schaffstall
www.schaffstallchiropractic.com

Sheridan Benefits, LLC 716.580.3773

Insurance - Group Benefits
7 Limestone Drive, Amherst, NY 14221
Dan Vecchio, dv@sheridanbenefits.com
Anthony Puntoriero, 716.812.2593,
ap@sheridanbenefits.com
www.sheridanbenefits.com

Software Solutions Group 716.568.2040

Computer Software Sales & Training
90 Bryant Woods South, Suite 100, Amherst, NY 14228
Rick Stefanone, x 133 or 716.601.8095,
rick.stefanone@softsolgrp.com
www.softsolgrp.com

Templeton Landing 716.852.2260

Banquets & Catering

2 Templeton Terrace, Buffalo, NY 14202

David Pruett, dpruett@srcmail.com

www.templetonlanding.com

TLC of WNY Limousine & Concierge Service, LLC

716.462.3643

Limousine / Executive Car Service & Concierge

4804 Transit Road, Depew, NY 14043

Don McNeight, don@tlcofwny.com

Tom Faso, Jr.

www.tlcofwny.com

Trubee, Collins, & Co., Inc. 716.849.1401

Financial Consultant - Investment Brokers

Suite 1350, One M&T Plaza, Buffalo, NY 14203

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afrandina@trubeeollins.com

Charles E. Gelo, 716.849.1492, cgelo@trubeeollins.com

www.trubeeollins.com

Try-It Distributing Co., Inc 716.651.3551

Beverage Distributors

4155 Walden Avenue, Lancaster, NY 14086

Eugene Vukelic

Gina Bennett, x 186, gina.bennett@tryitdist.com

Dave McNall, x 189, david.mcnall@tryitdist.com

www.tryitdist.com

Turf Tec of WNY, Inc. 716.625.8990

Lawn Care

5096 Lockport Road, Lockport, NY 14094

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Lauren Molloy, lauren@turftec-wny.com

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UB Center for Entrepreneurial Leadership 716.885.5715

Education - Business Owners / Entrepreneurs.

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Erin McGee, 716.860.5124, erinmcge@buffalo.edu

www.mgt.buffalo.edu/entrepreneurship/ce/

United Business Systems 716.854.4122

Office Equipment

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WNY Immediate Care 716.204.4500

Emergency Medical Care

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Woodstream Nurseries, Inc. 716.741.3434

Landscape Contractor / Retail Garden Shop

8500 Wolcott Road, Clarence Center, NY 14032

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Randy Wdowka

Richard E. Page

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Zenger Group 716.871.1058

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This listing is current as of 2/15/18.

Please refer to www.buffaloea.com for complete up-to-date information. A monthly update will be available online.



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Executive Director: Cheryl Samilio Meyer

Any questions about BEA, please contact the Executive Director via e-mail or phone.